

YOUR LAUNCH LIST

1. Set up your ACN Business
2. Write down your "Why"
3. Complete your Accreditation
4. Get customer qualified and earn Customer Bonuses
5. Create your own Contact List and set up your first 2 home meetings
6. Acquire Customers
7. Register for the next International Event and attend a Weekly Training

1. SET UP YOUR ACN BUSINESS

Business ID: _____

Password: _____

ACN Personalised Website: _____

Your Upline Leaders

Name: _____

Position: _____

Phone: _____

Name: _____

Position: _____

Phone: _____

2. YOUR "WHY"









3. COMPLETE YOUR ACCREDITATION

Accreditation is a requirement of ACN under the terms of your IBO Agreement and must be completed before you are permitted to sell products and services to your customers. New Zealand IBOs must complete the following accreditation:

New Zealand IBOs

- Customer Acquisition Code Training
- 2degrees Accreditation Training

4. GET CUSTOMER QUALIFIED AND EARN CUSTOMER BONUSES

CQ Customer Qualified IBO	ETL Executive Team Leader	RD Regional Director
<p>CQ MUST MAINTAIN</p> <div style="text-align: center;">  5 Customer Points from at least </div> <div style="text-align: center;">  3 Services </div> <p>to receive earned position compensation</p> <p>Acquire a minimum of 5 Customer Points from at least 3 services.</p> <p>Eligible for monthly Personal Customer Acquisition Bonuses</p>	<div style="text-align: center;">  You </div> <div style="text-align: center;">  15 Personal Customer Points & 10 CQs in at least 3 legs </div> <p style="text-align: center;">- OR -</p> <div style="text-align: center;">  50 PERSONAL CUSTOMER POINTS </div>	<div style="text-align: center;">  600 TOTAL CUSTOMER POINTS <i>(Personal and Downline)</i> </div> <p style="text-align: center;">A minimum of 600 total Customer Points in your team with a maximum of 200 Customer Points per leg.</p> <div style="text-align: center;"> <p>RD MUST MAINTAIN</p> <div style="display: flex; justify-content: space-around;"> <div style="text-align: center;">  15 Customer Points </div> <div style="font-size: 2em;">&</div> <div style="text-align: center;">  5 Services </div> </div> <p>to receive earned position compensation</p> </div>

6. ACQUIRE CUSTOMERS

Earn your first customer acquisition bonus & position yourself to earn residual income.

Acquire 5 Personal Customer Points from at least 3 services and EARN \$100

Refer to ACN's monthly Bonus Promotions to discover how you can earn even more for acquiring customers.

Recommended Services to Offer:

- 2degrees (1-3 Points)
- 2degrees Broadband (1-2 Points)



Mobile



Broadband

SAMPLE Customer Acquisition Script

Hi _____ do you have a minute?

Great, the reason I'm calling you is to ask you for a huge favour and I was wondering if you could help me out?

I've just started a part time business from home, helping people save money on their monthly bills. (Share your reason why)

If I could match or save you money on your Mobile and Broadband Services would you give me the opportunity

to try? This would really mean a lot to me?




7. Schedule yourself for the next available local training, and register for the next ACN International Event


ACN's International Events feature training from the ACN Co-Founders as well as top ACN leaders.

Learn from the best; become your best.

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