

- 1. Who owns or has owned a business of any kind
- 2. Who makes more than \$200,000 per year
- 3. Who does network/direct marketing already
- 4. Who is money motivated
- 5. Who is influential
- 6. Who enjoys being around high energy people
- 7. Who quit their job or is out of work
- 8. Who is already wealthy
- 9. Your friends
- 10. Your brothers and sisters
- 11. Your parents
- 12. Your cousins
- 13. Your children
- 14. Your aunts and uncles
- 15. Your spouse's relatives
- 16. Who you went to school with
- 17. Who works with you
- 18. Who is retired
- 19. Who works part-time
- 20. Who you like most
- 21. Who was laid off
- 22. Who purchased a new home
- 23. Who answers classified ads
- 24. Who runs personal ads
- 25. Who gave you a business card
- 26. Who works at night
- 27. Who delivers pizza to your home
- 28. Who sells Avon or Mary Kay
- 29. Who sells Tupperware
- 30. Who wants freedom
- 31. Who likes team sports
- 32. Who is a fund-raiser
- 33. Who watches TV often
- 34. Who works on cars
- 35. Who likes political campaigns
- 36. Who are social networkers
- 37. Who is in the military
- 38. Who do your friends know
- 39. Who is your dentist
- 40. Who is your doctor
- 41. Who will help you
- 42. Who works for the government
- 43. Who is unemployed
- 44. Who attends self-improvement seminars
- 45. Who is dissatisfied with their job
- 46. Who reads books on success
- 47. Your children's friends parents
- 48. Who was your boss
- 49. Your parents friends
- 50. Who you've met while on vacation

- 51. Who waits on you at restaurants
- 52. Who cuts your hair
- 53. Who does your nails
- 54. Who does your taxes
- 55. Who works at your bank
- 56. Who is on your holiday card list
- 57. Who is in retail sales
- 58. Who sells real estate
- 59. Who is a teacher
- 60. Who services your car
- 61. Who repairs your house
- 62. Who manages your apartments
- 63. Who has children in college
- 64. Who likes to dance
- 65. Who sold you your car
- 66. Who you met at a party
- 67. Who likes to buy things
- 68. Who you've met on a plane
- 69. Who does volunteer work
- 70. Who has two jobs
- 71. Who has been in network marketing
- 72. Who needs a new car
- 73. Who wants to go on vacation
- 74. Who works too hard
- 75. Who was injured at work
- 76. Who lives in your neighborhood
- 77. Who is your boss
- 78. Who delivers your mail
- 79. Who is concerned about the environment
- 80. Who calls you at work
- 81. Who delivers your paper
- 82. Who handles your gardening
- 83. Who watches your children
- 84. Who attends your church
- 85. Who is unhappy with their income
- 86. Who you met through friends
- 87. Who tailors your clothes
- 88. Who sells cosmetics
- 89. Who bags your groceries
- 90. Who wants a promotion
- 91. Who exercises
- 92. Who is a vegetarian
- 93. Who plays sports
- 94. Who is wealthy
- 95. Who enjoys traveling
- 96. Who has lots of friends
- 97. Who belongs to the Chamber of Commerce
- 98. Who likes to gamble
- 99. Who loves to have fun
- 100. Who haven't you listed yet