



ACN Invitation Script

1. What are you doing (DATE) at (TIME)?
2. Do you look at other ways of making money?
3. Share your WHY (1-2 sentences)
4. Because of this, I started looking at other ways of making money.
5. I came across a company that deals with telecom, energy and banking and.....
6. I was introduced to one of the top executives of this billion-dollar company. They are having massive success financially and expanding their business in our backyard.
7. They told me to invite a select sharp group of people to hear their expansion plans and I immediately thought about you!
8. Can I put you down for coming?
9. Set up confirmation call- "Someone from the executive's office will be calling you to confirm your attendance.

For Questions:

Answer: "I'm brand new and this is too big for me to mess it up trying to explain it to you over the phone. It deals with Telecom, Energy deregulation & banking and the business is exploding. I really want you to meet this executive in person and see exactly what they are doing! They are having massive success and it's definitely worth 40 minutes of your time! Can I put you down for coming?"

Key Phrases:

- I am brand new and don't have all of the information.
- I want you to hear it just like I heard it.
- You need to hear what this executive has to say!

Other questions: 3 way call with your up-line leader.

EXCITEMENT-

-URGENCY-

-CONFIDENCE-